

**RESOLUTION NO. 2022-045**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF ELK GROVE  
DISPENSING WITH THE FORMAL REQUEST FOR PROPOSAL PROCEDURE  
PURSUANT TO ELK GROVE MUNICIPAL CODE SECTION 3.42.140(B)(3) AND  
AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH  
GOVINVEST, INC. FOR LABOR COSTING SOFTWARE SERVICES  
IN AN AMOUNT NOT TO EXCEED \$82,400**

**WHEREAS**, the City desires to perform labor costing, analysis, and forecasting; and

**WHEREAS**, the City entered into a one-year agreement with GonInvest (at the time incorporated as AdastraGov) in January of 2020 to utilize their labor costing, analysis, and forecasting software for and during negotiations with the City's bargaining units; and

**WHEREAS**, due to the success of the software's abilities for analyzing salary and benefit changes, the City extended the initial contract for an additional year; and

**WHEREAS**, GovInvest is the sole provider of the services offered through the GovInvest labor costing software solution. These services include instant costing of changes to salary and benefits for bargaining groups by leveraging employee census data, interactively visualizing the cost impact of these changes, meaningful benchmarking against comparable agencies, and providing the capability to model City-wide salary and benefit budgeting and forecasting; and

**WHEREAS**, for the reasons presented, the City Council finds that pursuit of the competitive proposal procedure for the proposed goods and services is not in the best interest of the City.

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Elk Grove hereby dispenses with the formal request for proposal procedure pursuant to Elk Grove Municipal Code Section 3.42.140(B)(3) and authorizes the City Manager to execute a contract with GovInvest, Inc., in substantially the form presented, for Labor Costing Software Services in an amount not to exceed \$82,400.

**PASSED AND ADOPTED** by the City Council of the City of Elk Grove this 23<sup>rd</sup> day of February 2022



BOBBIE SINGH-ALLEN, MAYOR of the  
CITY OF ELK GROVE

ATTEST:



JASON LINDGREN, CITY CLERK

APPROVED AS TO FORM:



JONATHAN P. HOBBS,  
CITY ATTORNEY

**CERTIFICATION**  
**ELK GROVE CITY COUNCIL RESOLUTION NO. 2022-045**

STATE OF CALIFORNIA            )  
COUNTY OF SACRAMENTO    )        ss  
CITY OF ELK GROVE            )

*I, Jason Lindgren, City Clerk of the City of Elk Grove, California, do hereby certify that the foregoing resolution was duly introduced, approved, and adopted by the City Council of the City of Elk Grove at a regular meeting of said Council held on February 23, 2022 by the following vote:*

**AYES:**            **COUNCILMEMBERS:** *Singh-Allen, Suen, Hume, Spease, Nguyen*

**NOES:**           **COUNCILMEMBERS:** *None*

**ABSTAIN:**       **COUNCILMEMBERS:** *None*

**ABSENT:**       **COUNCILMEMBERS:** *None*

  
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**Jason Lindgren, City Clerk**  
**City of Elk Grove, California**