

**RESOLUTION NO. 2022-059**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF ELK GROVE  
DISPENSING WITH THE FORMAL BIDDING PROCEDURE PURSUANT TO  
ELK GROVE MUNICIPAL CODE SECTION 3.42.180(B)(3) AND AUTHORIZING THE  
CITY MANAGER TO EXECUTE A FIVE YEAR CONTRACT WITH NEXTGEN ALPHA  
UPFITTING, LLC TO PROVIDE INSTALLATION AND REPAIR OF VEHICLE  
RESPONSE EQUIPMENT AND LIGHTING FOR CITY OWNED VEHICLES IN AN  
AMOUNT NOT-TO-EXCEED \$1.5 MILLION**

**WHEREAS**, upfitting of City owned vehicles is necessary to the safely and efficient delivery of services to the residents of Elk Grove; and

**WHEREAS**, the current service provider is not able to keep up with the City's demand to upfit or repair response equipment and lighting for the vehicle fleet; and

**WHEREAS**, staff searched for a new service provider within close proximity of the City's Fleet facility to minimize inefficiencies and preserve City resources including, without limitation, minimizing vehicle wear and tear, reducing fuel costs and decreasing the amount of time a vehicle is placed out of service for equipment installation or repair; and

**WHEREAS**, one vendor was located less than nine miles from the City's Fleet Facility, NextGen Alpha Upfitting (NAU); and

**WHEREAS** several former staff members of the current service provider now work for NAU; and

**WHEREAS**, NAU's quote is competitive with the current service provider's 2017 contract pricing given the competitive labor market and impacts to staffing and parts shortages from COVID-19; and

**WHEREAS**, a formal bidding procedure for vehicle response equipment and lighting would not be in the best interest of the City based on NAU's proximity to the City's Fleet Facility, their staff's familiarity with the complexities of the City's vehicle builds, and their current and future year quotes compared to 2017 pricing; and

**WHEREAS**, Fleet Services has sufficient funding identified in its FY 2021-22 operating budget for this service.

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Elk Grove hereby determines that a formal bidding procedure is not in the best interest of the City for the subject parts and services and hereby dispenses with the formal bidding procedure pursuant to Elk Grove Municipal Code Section 3.42.180(B)(3) for a contract to provide installation and repair of vehicle response equipment and lighting for City owned vehicles; and


**BE IT FURTHER RESOLVED** that the City Manager is hereby authorized to execute a contract with NextGen Alpha Upfitting, LLC in substantially the form presented, for installation and repair of vehicle response equipment and lighting in an amount not-to-exceed \$1.5 million.

**PASSED AND ADOPTED** by the City Council of the City of Elk Grove this 9<sup>th</sup> day of March 2022




BOBBIE SINGH-ALLEN, MAYOR of the  
CITY OF ELK GROVE

ATTEST:

  
JASON LINDGREN, CITY CLERK

APPROVED AS TO FORM:

  
JONATHAN P. HOBBS,  
CITY ATTORNEY

**CERTIFICATION**  
**ELK GROVE CITY COUNCIL RESOLUTION NO. 2022-059**

STATE OF CALIFORNIA        )  
COUNTY OF SACRAMENTO    )       ss  
CITY OF ELK GROVE         )

*I, Jason Lindgren, City Clerk of the City of Elk Grove, California, do hereby certify that the foregoing resolution was duly introduced, approved, and adopted by the City Council of the City of Elk Grove at a regular meeting of said Council held on March 9, 2022 by the following vote:*

**AYES:**           **COUNCILMEMBERS:** *Singh-Allen, Suen, Hume, Spease, Nguyen*

**NOES:**           **COUNCILMEMBERS:** *None*

**ABSTAIN:**       **COUNCILMEMBERS:** *None*

**ABSENT:**       **COUNCILMEMBERS:** *None*

  
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**Jason Lindgren, City Clerk**  
**City of Elk Grove, California**